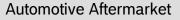


Trends of Vehicles Testing Technology Ahmed El-Atawy





Agenda

- Bosch Group
- Beissbarth
- ECU Diagnosis
- ICperform NEW Automatic Test Lane



- Bosch Group
- → Beissbarth
- → ECU Diagnosis
- → ICperform NEW Automatic Test Lane



Bosch Group

Facts & Figures

- Founded in 1886 by Robert Bosch
- One of the worlds largest innovative technology based companies
- Owned by the Robert Bosch Foundation
- Represented in more than 150 countries
- → Sales 2011: 51.4 bn. EUR (outside Germany: 74 %)
- → Investment in R&D: 9 % of sales
- → Employees: 303.000
- Operates a total of over 350 subsidiaries and regional companies in over 60 countries





Bosch Diagnostics growth through acquisitions Turnover: appr. 1.000 Mio EUR IAM and OES worldwide Region: China ✓ 2012 Production ✓ Customer Access ✓ Region: USA ✓ Customer Access ✓ 2008 Vetronix Region: USA ✓ Region: USA ✓ 2007 Production ✓ Know how ✓ Customer Access 2006 Customer Access ✓ SICAM • Region: South Amerika 🗸 BEISSBARTH 2001 Production ✓ Portfolio ✓ Customer Access ✓ Turnover: 100 Mio EUR Know how ✓ Focus on IAM Europe Production ✓ Customer Access ✓ essential aspects of the acquisitions

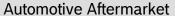
Continous improvement of product portfolios, sales channels and the international setups through past acquisitions

Automotive Aftermarket



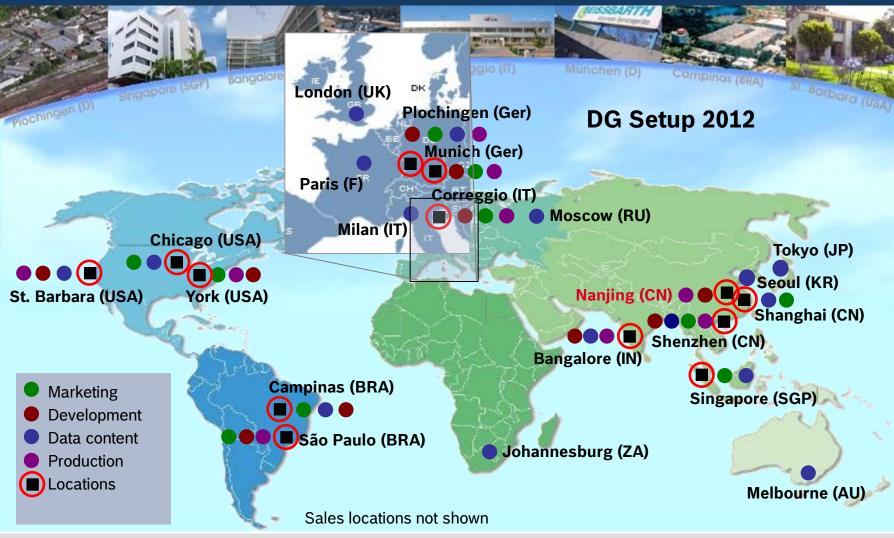


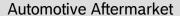














46 Service Training Centers in 37 countries



Our Customers

- Bosch Service Network
- **Independent Workshops**
- Wholesalers
- Vocational Schools
- Local institutions (TÜV)
- Key Accounts (Road Assistance, Tire Specialist, Fast Fitters)

Training Centres in India

- Four regional Training Centre
- Local Training Centre in all the states
- Centralized Training Centre in **Bangalore**

Europe

Training Centers countries

America

Training Centers countries

Africa

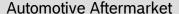
Training Centers 3 countries

Asia Pacific

Training Centers countries

Australia

Training Center country







- → Bosch Group
- → Beissbarth
- → ECU Diagnosis
- → ICperform NEW Automatic Test Lane



Beissbarth GmbH (A Bosch Group Company)

Facts & Figures

- Founded in 1899 by Daniel and Herrmann Beissbarth
- Headquarter Munich / Germany
- World Wide Responsibility for Bosch Group:
 - Wheel Alignment
 - Vehicle Testing
- Approx. 230 Employees
- Owned by the Robert Bosch GmbH since 2007
- Same Robert Bosch Quality Standards / Development Process





Concentration on PTI-Business

- NEW product/business area established at Beissbarth GmbH
- World wide responsibility in the Bosch Group for
 - Business Development with Test Organisations
 - Project and Tender Business
- Brands: Bosch and Beissbarth
- Representing the Bosch Group in Associations for Vehicle Testing (Germany: ASA / Europe: EGEA / World Wide: CITA)







Bosch/Beissbarth:

From the Expert to the Generalist



















→ Complete Product Portfolio for Test Organisation!



- → Bosch Group
- → Beissbarth
- → ECU Diagnosis
- → ICperform NEW Automatic Test Lane



The new KTS 340: its strength – your success

Performance Feature overview

Complete ECU-diagnosis

Troubleshootinginstructions

Maintenance Information

Uniform user Interface

Only one Identification



Simple to use

Immediately useable

Integrated measurement technology

Integrated WLAN

Commercial accumulator

Automotive Aftermarket



BOSCH

Why always more electronics?



Consumer-driven tendencies:

- Comfort needs
- Safety needs
- Economy and ecology





Industry-driven tendencies:

- Brand image
- Create USPs
- Added value

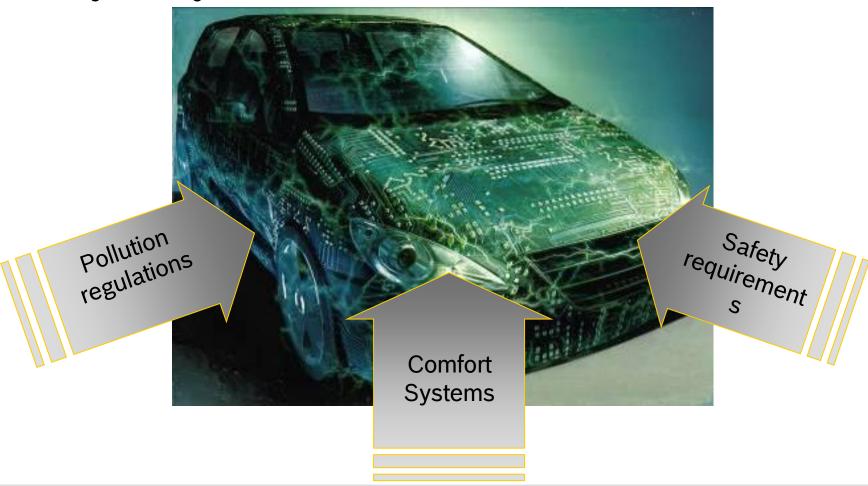


Politically driven tendencies:

- Mandatory standards
- Initiatives and campaigns (e. g. by the EU commission)



Why always more electronics on vehicles?





Comfort systems



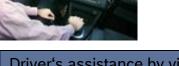








Tracking control system by video camera



Driver's assistance by video sensing:
Road sign recognition

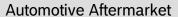








Night sight system "Night Vision"

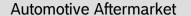






Market trends – technological focus

Knowledge in Test Stations Goal Vehicle complexity Gap Vehicle complexity Gap **Technical Information Technical Information** today Knowledge in Test Stations can not cope with increasing complexity





Contact:

Alex Kayser

Mobile: 0027-82-413 4410

Mail: alex.kayser@za.bosch.com

Keith Stanton-Jones

Mobile: 0027-71-687 0251

Mail: keith.stanton-jones@za.bosch.com

"KTS" from BOSCH
The complete solution for the Test Station



- → Bosch Group
- → Beissbarth
- → ECU Diagnosis
- → ICperform NEW Automatic Test Lane



Goals of Vehicle Testing Organisations

- → Optimized procedures
 - → Automatic Start / Stop of Test
 - → Automatic Data Transfer
 - → Quicker Tests
 - More vehicle tests per day
 - → Reducing the waiting time for customers
 - → User friendly and easy for employees
- → Easy Retest procedure

→ "Fully Automatic Test Lanes"





NEW Automatic Test Lane Concept for Inspection Center



Automotive Aftermarket



Terminal 1: Data entry & visual Inspection 1

- → Terminal with LCD 22"-Screen
- →Industrial PC
- →Barcode Reader

or

→ Automatic Number Plate Detection with integrated Camera









Terminal 2: Emission- and Headlight Test

- → Terminal with LCD 42"-Screen
- → Camera for Recording and / or pictures
- → Automatic Headlight Tester (approx. 35 s per Test)
- → Emission Tester regarding local specifications







Terminal 3: Track, Suspension and Brake Test

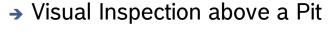
- → Terminal with LCD 42"-Screen
- → Brake Tester (Special Version for Inspection Center)
- → Suspension Tester
- → Side Slip Tester





Term. 4: Sound level Check & Visual Inspection 2

- → Terminal with LCD 22"-Screen (in Pit or beside the Lane)
- → Sound Level Meter









Data Server in Inspection Center

- Equipment:
 - Protected HP Server
 - Back-Up-Solution
- → Tasks:
 - Test Value-Storage
 - Database-Administration





Terminal 5: Main Terminal

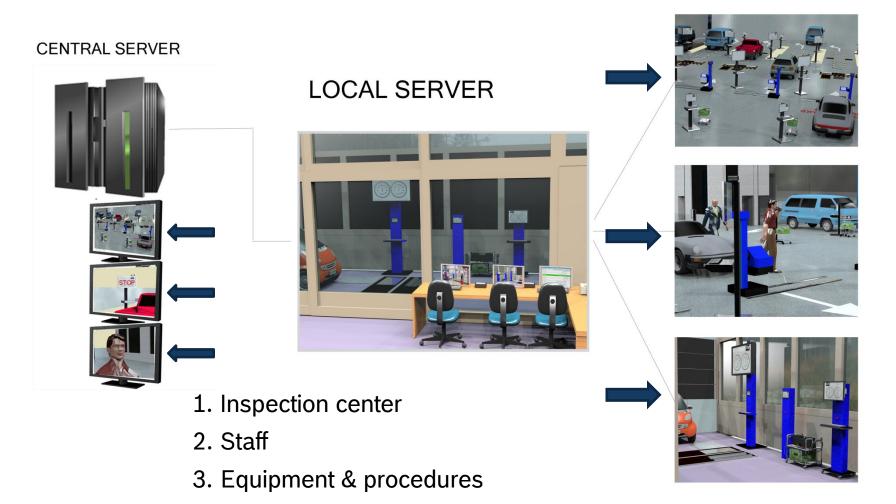
→ Tasks:

- Test Lane Administration
 - Inspector Controlling
 - ·Visual Inspection
 - **Error Codes**
 - Vehicle Categories
 - Reference values
- Protocol-Print Out (Customer specific)
- ·Test Value Storage
- Data base (back up)













Overview of an Inspection Center

- Max. 10 Lanes
- Up to 8 Vehicles
- 80 Vehicles at same time
- → Testing time:< 2.5 min / Veh.
- → >1,000 Vehicles per day





ICperform control - Controlling System

- → On-line monitoring of ALL test lanes
- → Access to line operating system
- → Control of test procedure
- → Storage of test lane log
- → Access to test results





Cameras by Bosch Security Systems

→ 360° Cameras with 10x Zoom (Test Station can be controlled by Government)





ICperform control - Controlling System

- → Positions of lane terminals are saved
- → Each terminal can be monitored by the Bosch Security Management Software





- → Test lane can be controlled by an officer of a governmental institution
- → Complete test lane can be deactivated by found of improper testing



NEW: Controlling the Main Terminal



Automotive Aftermarket



Additional Features

- Online-Booking
- Finger print
- Inspector verification
- → Time & attendance
- Administration Modules
 - Inspectors
 - Statistics
- Custom-made Print-out







Advantages of ICperform

- Two tests in the same terminal can be done in parallel
- No need to activate each single test to start it
- Bar code reader to prevent any manipulation
- Automatic Car Plate detection
- Picture of the care to be saved in the test result
- Video Camera system



Contact:

Ahmed El-Atawy

Mobile: 0049-152 54 59 55 24

Mail: ahmed.el-atawy@beissbarth.com

"ICperform" from Beissbarth
The complete solution for the Test Station

www.icperform.com





